

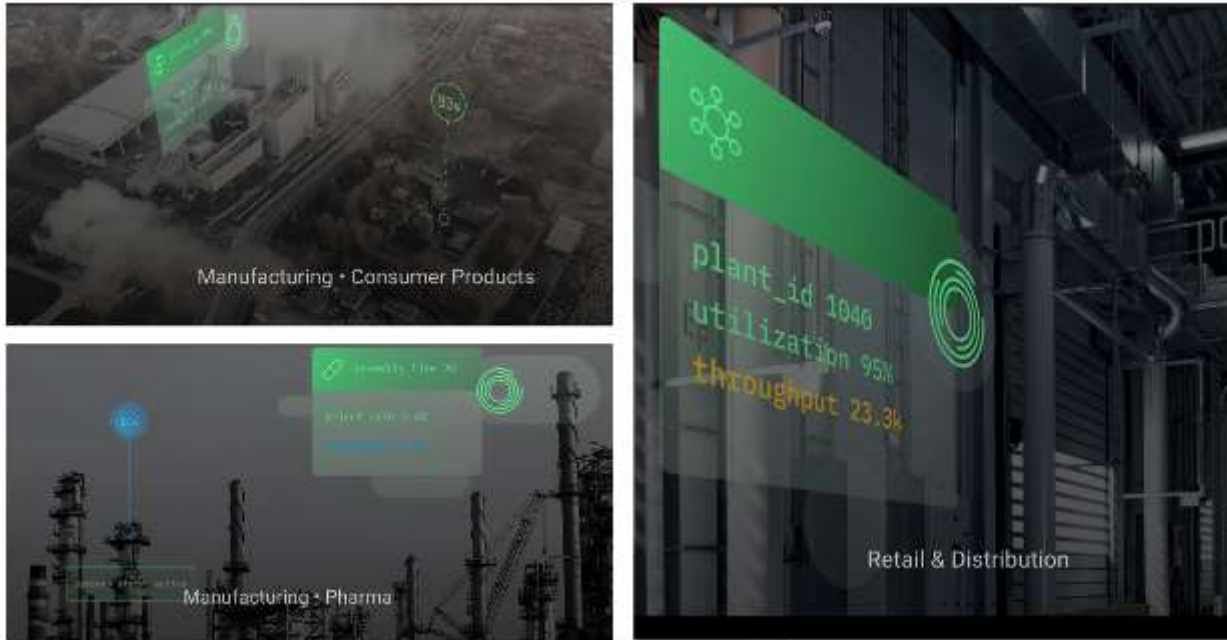


osapiens[®]

creating opportunities

Industries & Customers

We focus on all industries that manufacturer, distribute, sell or maintain physical assets:



Consumer Products



Retail & Distribution



Pharma



Automotive & Discrete Manufacturing



Utilities & Telecoms

We count 100+ direct enterprise customers in over 20 countries, mainly Europe:



Locations & Teams



Established in 2018 by 3 serial entrepreneurs



In 2019, 35 employees of 10 different Nationalities



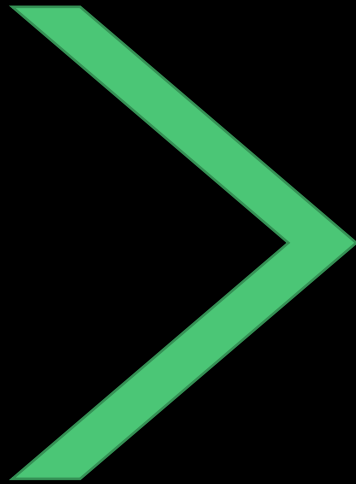
In 2020, 50+ employees of 15 Nationalities





O.LAB

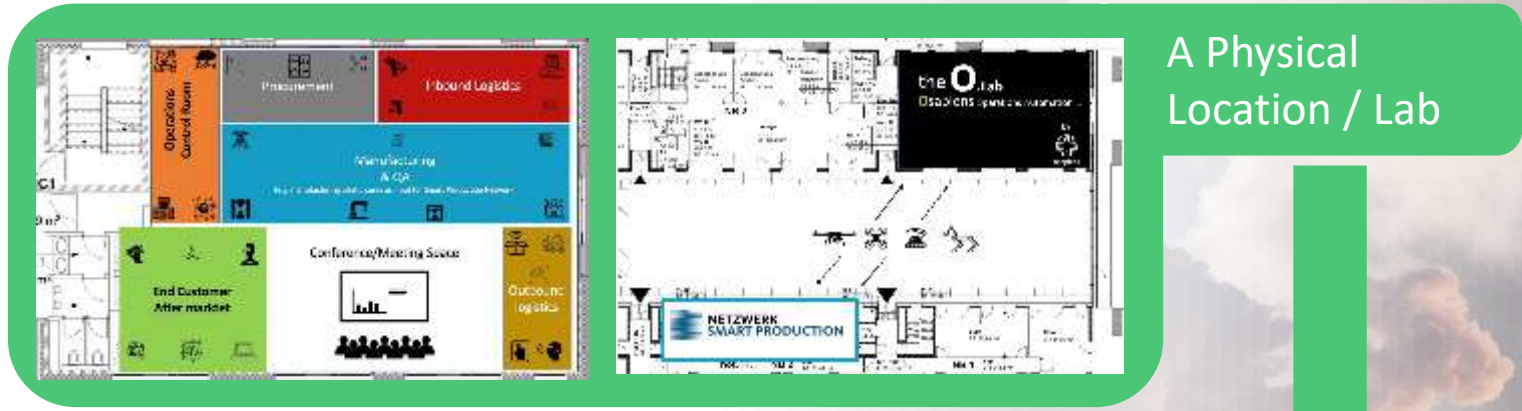
Technology Showroom



O.NTWRK

Innovation Booster

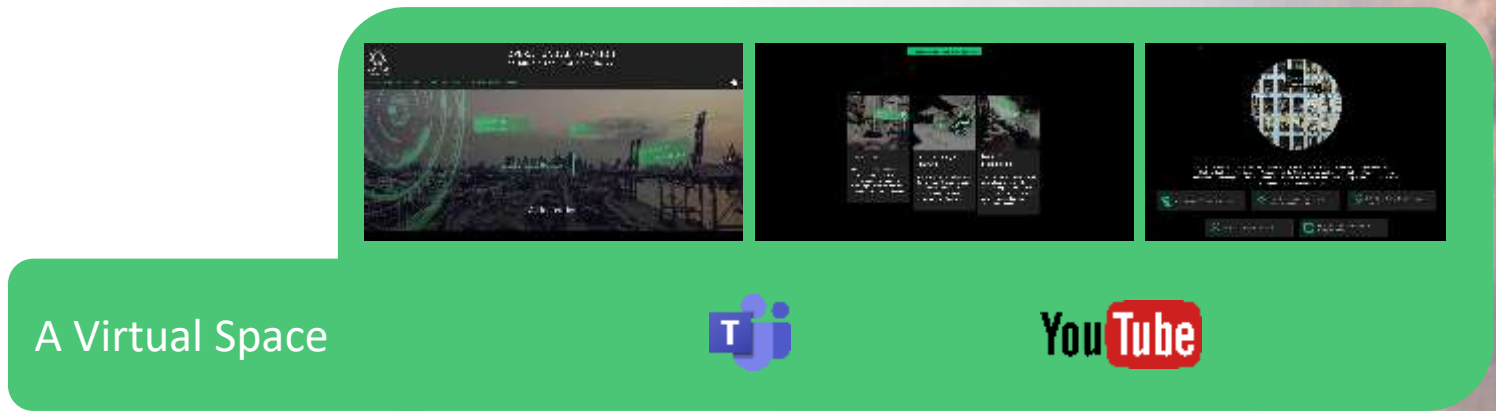
o.Lab is a Physical Location and a Virtual Space



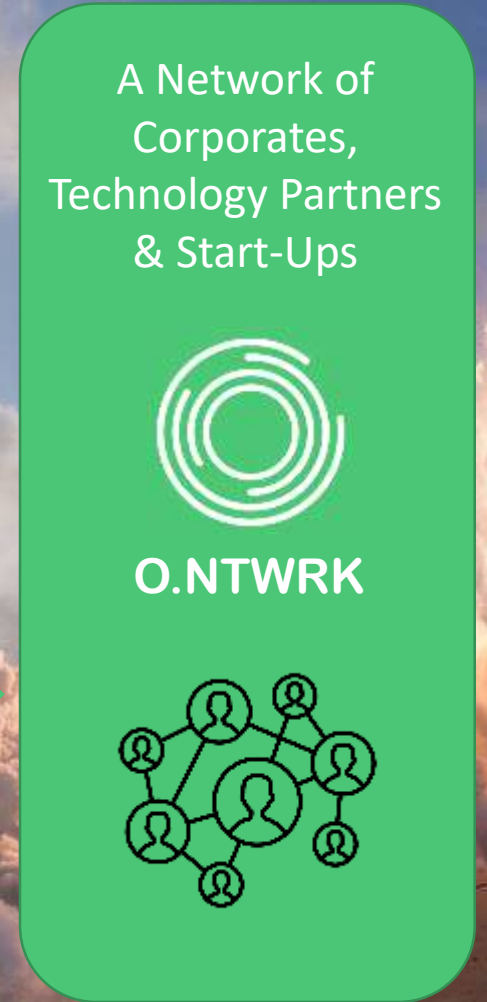
A Physical Location / Lab



Located in the Mafine Technology Center.
In cooperation with **Next Mannheim**.



A Virtual Space



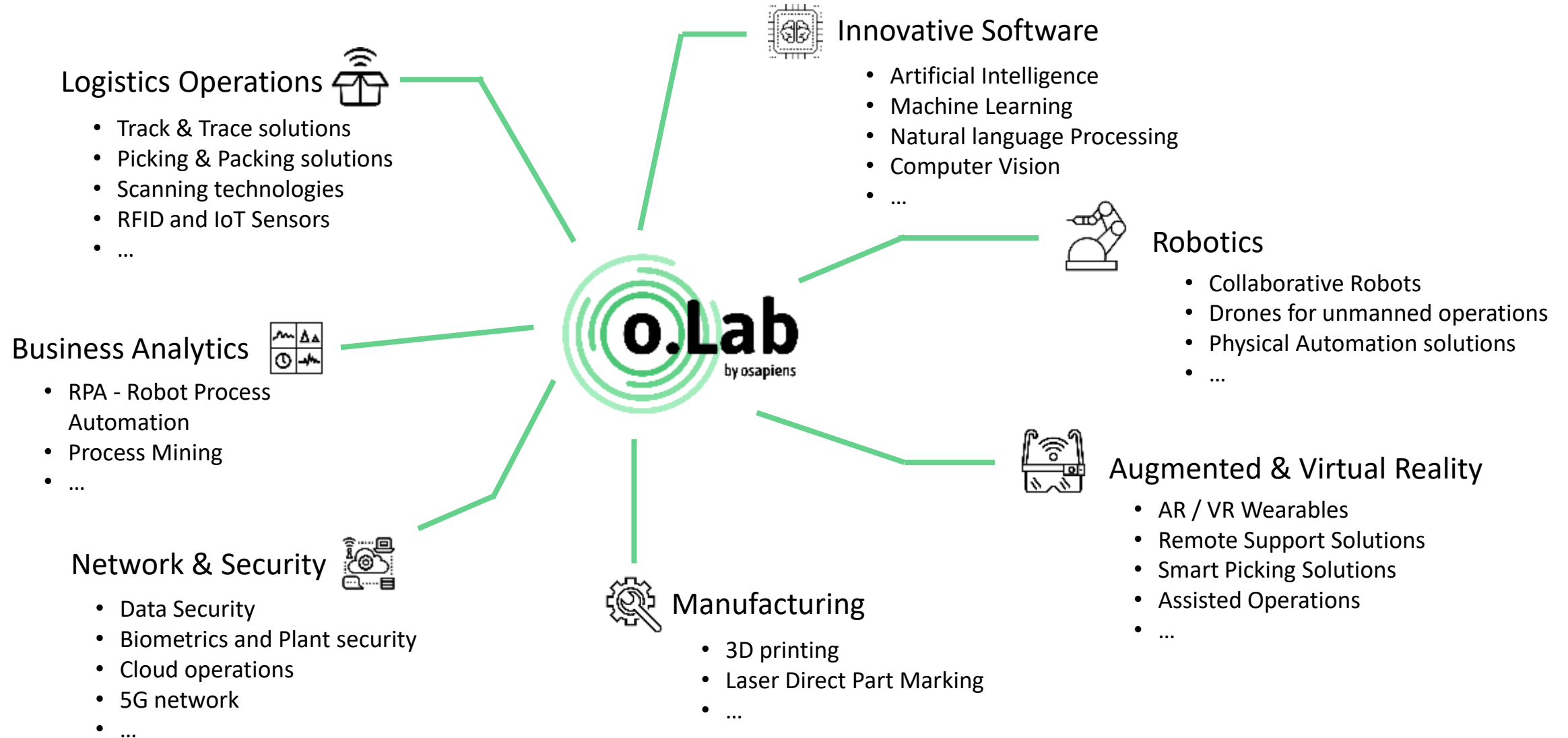
A Network of Corporates, Technology Partners & Start-Ups



O.NTWRK



o.Lab is now building a network of expert partners in ...



...to help Corporates **automate** their operations.

Corporates joining the o.Lab network will have access to...



... o.Lab resources and experts at **cost rates** for PoCs



.... **Software and Hardware** from o.Lab Network of partners for testing, evaluation purposes and PoCs



... **workshops** and **conferences** facilities.



... **start-ups** and their **innovation**.

Technology Partners love the o.Lab because you can...



Get involved in **PoCs** and close **Deals**



Generate **Leads**



Boost your **Network**, globally



Access to the **o.Lab**, an inspiring **meeting space**



Gain **Brand Awareness**



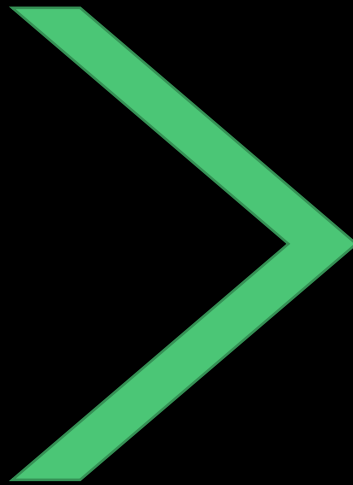
For **Start-Ups**:
access to **Mentors** and possible investors

For **Corporates**:
access to interesting start-ups



O.LAB

Technology Showroom



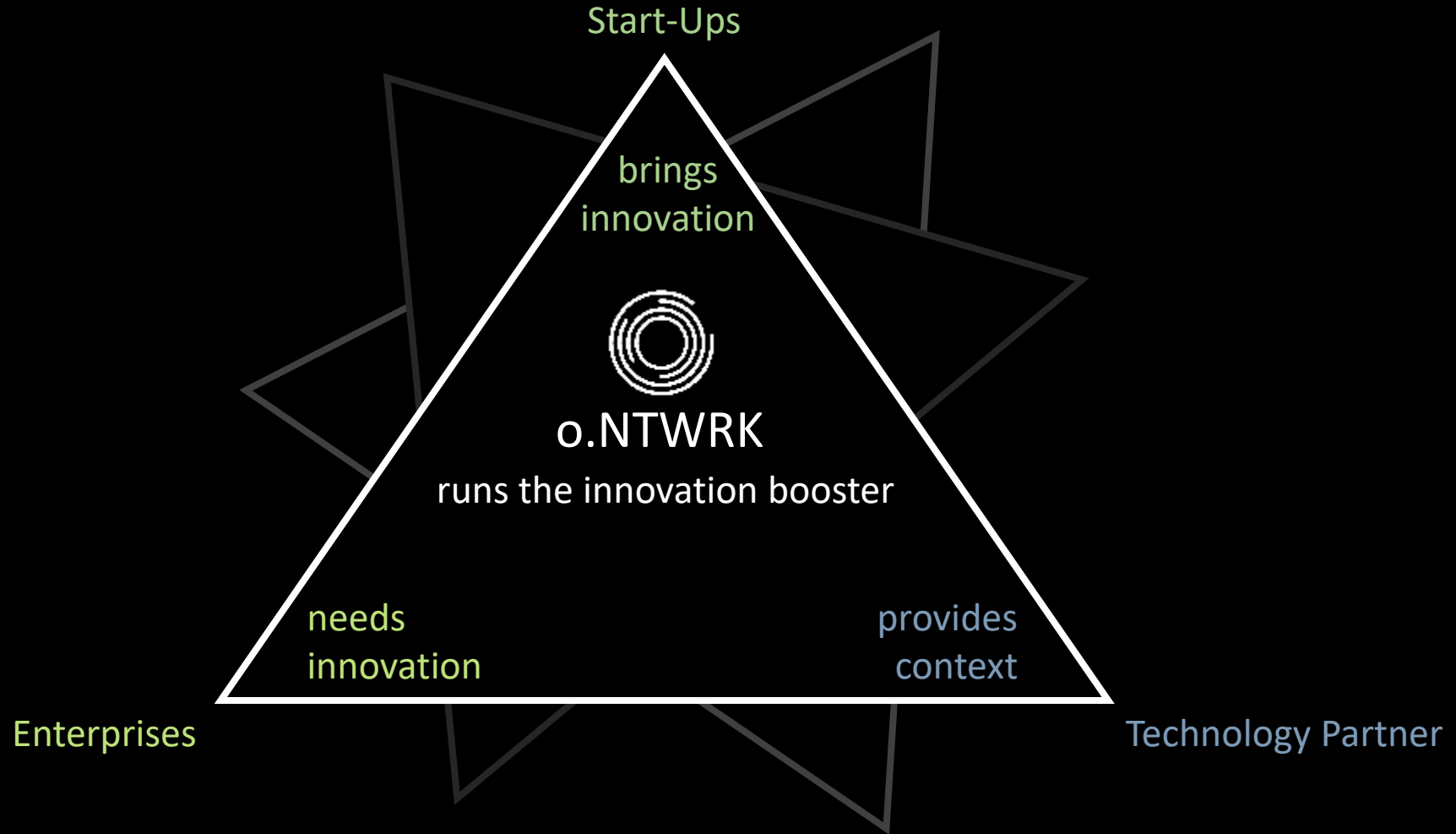
O.NTWRK

Innovation Booster

What is o.NTWRK



A network of innovators embracing enterprises, technology leaders and start-ups.



What is the Innovation Booster



A program for enterprises to define innovation challenges and tap into start-up innovation in a guided approach.

STEP 1: Assessment

Let us work with your team to assess areas of innovation. We will produce a shortlist of innovation opportunities and jointly provide all details required to post them on o.Ntwrk as challenges. We will investigate our network of Start-ups to find those relevant for your challenges and propose them .

DEFINE CHALLENGE

STEP 2: Value Proposition Day

We perform a 1 day workshop allowing all selected Start-ups to propose their value proposition to you.

MATCH CHALLENGE

STEP 3: Innovation Booster

In a 4-weeks **Innovation Booster Program**, we will guide you and the Start-Ups through the process of assessing the fit of their product to your needs. Program ends with a final presentation of result achieved by the Start-Ups. This is basis for a decision to run a full-blown project to implement the innovation.

SOLVE CHALLENGE

Is there Reference of success



Yes! Last run was with Hübner GmbH in Q4.2020



Kai Mentel, Director After Sales & Service

Participation in the program enabled us to deal with innovative technologies that we had been thinking about for a long time. The structure of the program allowed us to minimize efforts yet deliver results beyond expectation.



Thomas Tatzel, Business Operations Manager After Sales & Service

There were certain innovation needs we were not able to adequately assess in our day-to-day business. In a short time, the Booster Program was able to pick those up and show potentials of technologies that will stay with HÜBNER for even longer.

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